

The Provider Selection Regime

Practitioner introduction

29 September 2026

In2
the bargain

Event outline

The Provider Selection Regime (PSR) came into effect from 1 January 2024, with relevant authorities (NHS England, Integrated Care Boards, NHS trusts, NHS foundation trusts, local authorities and combined authorities) required to comply with the new rules when procuring Health Care Services within scope. This event will provide a detailed practitioner overview of the PSR regime in England, which will act as a refresher for experienced colleagues and an introductory guide for those new to this area.

Learning Outcomes

Key learning outcomes include: -

- Understand how to practically apply PSR provisions to your contracts.
- Find out how to navigate through complex cases and avoid challenge/ complaints.
- Importance of maintaining detailed knowledge of provider landscape and how to evidence this.
- Managing PSR in the face of limited resources and staffing capacity.
- Hear expert analysis of key panel decisions to date.
- Get answers from experts to your PSR questions.

We actively encourage participation throughout the event, and the timetable is flexible to adapt to specific needs as they arise during the day.

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Agenda

09.30	Welcome, Introductions and Overview of the Day Walter Akers/ Mohamed Hans
	Introduction to the Provider Selection Regime ▪ Backgrounds and context ▪ Scope of PSR ▪ Procurement principles ▪ Dealing with mixed procurements ▪ Framework agreements ▪ Decision process ▪ Transparency and record keeping ▪ Standstill period ▪ Provider representation and Review Panel ▪ Updates to Provider Selection Regime statutory guidance ▪ Transitional arrangements
	Contract award processes under the PSR • Direct Award process A • Direct Award process B • Direct Award process C • Most Suitable Provider process • Competitive process
	Contract Modifications
	Urgent Circumstances
	Practical Application of the PSR This session will practically demonstrate application of the PSR to real work case studies. The session will cover: ▪ Common grounds for challenge ▪ Find a Tender notices – which notices do you use? ▪ Key panel decisions to date
16:00	Discussion, questions & close

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Who should attend this training?

The webinar will support procurement, finance, solicitors, project managers, auditors and contract managers involved in awarding contracts under the PSR in England. It will also benefit practitioners who are responsible for commissioning and managing health services contracts.

Booking Details

Please book your tickets here

[Training – In2 the bargain](#)

PA2023.org subscription member price: £99.00 + VAT

Free basic or non-member ticket price: £165.00 + VAT

PA2023.org free discount codes may apply

(Please note there is an additional booking fee if using Eventbrite)

This full day training is delivered online via TEAMS with a 9:30 am start

Attendance is by invitation only

Tailored Events

This event can be tailored for your team, delivered in-house, in person or online.

Our training courses and conferences are subject to the following [Terms & Conditions](#)

Why not join Network PA2023.org and attend our training using pre-paid tickets?

Further details are available at:

[PA2023.org Membership – In2 the bargain](#)

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