

# What Suppliers need to know about the new Procurement Act 2023

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the bargain

## Training

2025

### Training to meet your needs

This course is designed for suppliers of goods, services and works to the UK public sector, and is focused on what suppliers need to know about the new Procurement Act, which comes into force in February 2025.

The new Procurement Act will have a significant impact on suppliers across a broad range of areas; including debarment & exclusion, the new Centralized Digital Platform, contract performance, additional notices and the novel competitive flexible procedure. This training covers all these - must know - areas for suppliers, and more. It aims to provide a foundation of the key concepts, terms, processes and activities that suppliers will face when bidding for public sector work under the new Act. The training is delivered by experts who have a strong background in public sector contracting and whole life commercial contract management.

### Course outline

The course explains the overarching thinking and objectives of the Procurement Act, and how this impacts suppliers. It walks through the different procurement approaches that buyers can use, as well as what needs to happen at every step of the procurement cycle. The event will also help to demystify common procurement terminology and provide guidance on responding to invitations to tender ("ITTs").

### Who should attend

This training course is for suppliers to the UK Public Sector. It is suitable for people with experience of public sector procurement and those that are new to selling to public contracting authorities.

### Key learning areas:

- ✓ What to expect, and how to respond at key stages in the procurement cycle.
- ✓ Explain the supplier debarment and exclusion provisions and how suppliers can manage the risk of exclusion.
- ✓ Understand the rules on below threshold procurement
- ✓ How to work with contracting authority's Contract Standing Orders.
- ✓ How to register on the new Central Digital Platform.
- ✓ Post award performance requirements and notices impacting suppliers
- ✓ Implied contract terms and their impact on suppliers and their supply chains
- ✓ Understand the changed procedure on how contracts are awarded.
- ✓ Find out more about Framework Agreements and Dynamic Markets

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### Essential topics that this training covers

- ✓ Background and scope of the Procurement Act 2023
- ✓ Key definitions, terminology, and new objectives
- ✓ Secondary legislation – what does this mean?
- ✓ What is a Public Contract and why is this important
- ✓ What are the exempted contracts
- ✓ How do thresholds work
- ✓ All the required notices
- ✓ Below threshold contract rules
- ✓ Managing conflicts of interest
- ✓ Light touch contracts
- ✓ Interaction with the Provider Selection Regime
- ✓ Award of public contracts and procedures
- ✓ Open and Competitive flexible tendering procedures explained
- ✓ Conditions of participation (selection criteria)
- ✓ Debarment and excluding suppliers
- ✓ Grounds for making direct awards
- ✓ Dynamic markets
- ✓ Transparency and notices
- ✓ Central digital platform
- ✓ Detailed question/ answer sessions

### Cost

Open to the public online training courses cost £240 per attendee. For bookings of five or more attendees, we offer a discounted rate of £210 per attendee and there are further discounts for groups of 10 or more attendees.

We also offer inhouse training and in-person options.

For inhouse costs please email

[walter.akers@in2thebargain.com](mailto:walter.akers@in2thebargain.com)

### Bookings

To book your place on a training course use this link

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This training is delivered online via TEAMS with a 9:30 am start and 4:00 pm close.

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### Training agenda and syllabus

09:30	<b>Welcome and Introductions</b>
09:35	<b>Overview of the Procurement Act</b> The Procurement Act 2023 requires significant changes to the way contracts are procured and managed. In this session we set the legislative context and introduce you to the new Act from the perspective of a supplier. <ul style="list-style-type: none"><li>▪ Syllabus &amp; navigation through the Act</li><li>▪ The legislative landscape covering public procurement</li><li>▪ Key definitions</li><li>▪ Transitional arrangements – between old and new legislation and the impact on suppliers</li></ul>
	<b>Headline overview of the big changes impacting suppliers</b> In this session we signpost the significant changes for suppliers <ul style="list-style-type: none"><li>▪ Central digital platform</li><li>▪ Flexibility in procedures</li><li>▪ Debarment &amp; exclusion</li><li>▪ Post award contract management</li><li>▪ Transparency</li><li>▪ Modifications</li><li>▪ SMEs</li><li>▪ Remedies</li></ul>
10:45	<b>Comfort Break</b>
11:00	<b>Conduct of Public Procurement for suppliers</b> The Act sets out how procurement is to be performed and in this session we walk through the contracting lifecycle rules. In this session we cover: <ul style="list-style-type: none"><li>▪ The allowed procurement routes</li><li>▪ Preliminary steps</li><li>▪ Time limits</li><li>▪ Competitive award</li><li>▪ Participation, award and assessment</li><li>▪ Frameworks and dynamic markets</li><li>▪ Direct award</li><li>▪ Below threshold procurement</li></ul>
12:30	<b>Lunch Break</b>
13:15	<b>Post award contract management</b> The new Procurement Act 2023 requires significant changes to the way contracts are managed after they are signed. In this session we discuss: <ul style="list-style-type: none"><li>▪ Modifying public contracts</li><li>▪ Managing and disclosing supplier under-performance</li><li>▪ Supplier performance assessment &amp; KPIs</li><li>▪ Terminating contracts</li><li>▪ Implied terms in contracts</li></ul>
14:30	<b>Comfort Break</b>
15:00	<b>Transparency requirements under the Act</b> One of the biggest changes under the Procurement Act is the increased level of transparency requirements. In this session we look at: <ul style="list-style-type: none"><li>▪ The required notices pre award</li><li>▪ Post award transparency and notices</li><li>▪ Conflict of interest requirements</li></ul>
16:00	<b>Discussion, questions &amp; close</b>